



TURNOVER AT DECEMBER 31, 2021: €712.0 MILLION

HERIGE

L'Herbergement, February 8, 2022 – 6 p.m.

2021, a record year with turnover of €712 million

French GAAP – € million Turnover	2021 ⁽¹⁾	2020	2021/2020 change		2021/2019 change	
			Current	Like-for-like ⁽²⁾	Current	Like-for-like ⁽³⁾
1 st quarter	175.6	132.8	+32.3%	+31.4%	+14.1%	+12.3%
2 nd quarter	199.2	139.1	+43.2%	+43.9%	+16.0%	+15.4%
3 rd quarter	158.7	160.0	-0.8%	-0.4%	+10.4%	+9.1%
4 th quarter	178.5	168.6	+5.9%	+6.2%	+16.9%	+15.6%
TOTAL	712.0	600.4	+18.6%	+18.8%	+14.5%	+13.2%
Building Materials Trading	393.2	337.7	+16.4%	+16.8%	+12.2%	+13.6%
Concrete Industry	128.1	114.4	+12.0%	+11.2%	+24.2%	+11.3%
Industrial Joinery	165.7	131.8	+25.8%	+25.8%	+18.0%	+19.0%
Other	52.6	42.7	+23.1%	+23.1%	-11.3%	-6.8%
<i>Inter-segment eliminations</i>	<i>-27.6</i>	<i>-26.2</i>	-	-	-	-

⁽¹⁾ Unaudited figures.

⁽²⁾ Restated for the closures of Brem, Brico St Aignan, La Rochelle, Brico Le Blanc, Brico Mirebeau for Building Materials Trading and restated for the sites in the Sarthe-Mayenne sector for the Concrete Industry business.

⁽³⁾ Restated for the closures of Brem, Brico St Aignan, La Rochelle, Brico Le Blanc and Brico Mirebeau for Building Materials Trading, sites in the Sarthe-Mayenne for the Concrete Industry business

Benoît Hennaut, Chairman of the Executive Board of HERIGE Group, said: *“The mobilization of our teams has made 2021 a record-breaking year. I would like to share this success with all HERIGE Group employees, and thank them for their commitment during these tough times. More than ever, the strategic business choices we have made are proving to be relevant and confirm our ability to pursue our profitable growth ambitions while taking into account the social balance of the Group and the environmental impact of our business activities.”*

Growth in the Group's three businesses, excluding the base effect

HERIGE Group posted solid turnover in Q4 2021, up 5.9% (up 6.2% like-for-like) on the same period in 2020. This growth was hampered by an unfavorable base effect, with Q4 2020 benefiting from a catch-up effect following the lockdown during the Covid-19 health crisis. Compared with the same period in 2019 (pre-crisis), the Group's turnover was up by a sharp 16.9% (up 15.6% like-for-like).

Business momentum, buoyed by a thriving market and performance initiatives, continued into the fourth quarter across the Group's three businesses compared to 2019, but continued to be slowed by tension in the supply market.

- ▶ Turnover for Building Materials Trading was up 14.6% (up 14.9% like-for-like) on the same period in 2019, once again boosted by strong business in the public works sector. Compared to fourth-quarter 2020, turnover was up 6.5% (up 6.7% like-for-like).
- ▶ Concrete Industry reported growth of 26.1% (15.7% like-for-like) versus 2019, continuing to benefit from a sustained increase in volumes of ready-mix concrete and in pre-fabricated concrete products. Compared to 2020, Concrete Industry turnover was down 3.5% like-for-like.
- ▶ Industrial Joinery, up 19.7% compared to 2019, continued to benefit from strong demand across all of its distribution channels and its AM-X product. On a like-for-like basis, turnover was up 8% on the same period in 2020.

For full-year 2021, HERIGE Group's consolidated turnover amounted to €712 million, up 18.8% like-for-like compared to the same period one year earlier, and up 13.2% compared to the same period in 2019.

Outlook and developments

In view of the sustained activity achieved in full-year 2021 combine with its performance initiatives, HERIGE once again expects a solid operating performance for the year ending December 31, 2021.

The Group has made a confident start to 2022, continuing its growth trajectory in a generally buoyant market while also remaining mindful of the health situation, which remains fragile, and the persistent tensions in the supply market.

Lastly, HERIGE is still on the lookout for opportunities that could serve its profitable growth strategy and consolidate its foothold in its various businesses.

NEXT PUBLICATION: 2021 results on March 29, 2022 (after the close of trading)

All our financial communications are available on our website: www.groupe-herige.fr

ABOUT HERIGE

HERIGE Group focuses on three sectors of the building industry: Building Materials Trading, the Concrete Industry and Industrial Joinery. Originally based in the Vendée region, HERIGE currently employs more than 2,300 people and has a strong presence in Western France.

**HERIGE is listed on Euronext Growth
PEA/PME eligible**

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