



HALF-YEARLY RESULTS AT 30 JUNE 2016

HERIGE

L'Herbergement, 14 September 2016

Stable gross margin Ongoing internal investment and cut in net debt

IFRS – € million	2016 ¹	2015 ² restated	2015 reported
Turnover	290.7	277.4	295.0
Current operating profit	0.0	-1.5	-1.0
Consolidated net profit	-0.9	-1.0	-1.0

(1) Company accounts reviewed by its Statutory Auditors. 2016 is reported in line with IFRS 5 (excluding activities sold or in process of being sold).

(2) Figures restated for activities sold or in the process of being sold in accordance with IFRS 5

Gradual improvement in profitability

HERIGE posted a 4.8% increase in turnover (after IFRS 5 application) for the first half of 2016, maintaining the momentum seen since the second half of 2015 despite a construction market that has yet to enjoy a tangible rebound.

At 37.9% of turnover, the Group's gross margin remained relatively stable and continued to reflect a fiercely competitive global market, particularly for the Group's industrial divisions.

The gradual pick-up in activity led to an increase in HERIGE's external costs (+5.5%) and personnel expenses (+3.0%). Current operating profit reached breakeven on 30 June 2016 versus a current operating loss of €1.5 million one year earlier.

Impacted by extraordinary expenses, consolidated net profit amounted to -€0.9 million as against -€1.0 million on 30 June 2015.

Financial situation: ongoing internal investment and cut in net debt

The first half of the year saw HERIGE Group maintain its programme of internal investment to renew and improve its logistics and production resources (€5.7 million on 30 June 2016 compared with €7.2 million on 30 June 2015, before IFRS 5 application). It was also able to cut net debt by 17.4% (€89.3 million at end-June 2016 compared with €108.1 million at end-June 2015), taking gearing to 81% as against 85% on 30 June 2015 (before IFRS 5 application).

Outlook and developments

Stronger sales remain the Group's priority as it seeks to progressively restore the profitability needed to finance its future development.

NEXT PUBLICATION: Q3 2016 turnover on 8 November 2016 (after the stock exchange closes).

All our financial communications are available on our website www.groupe-herige.fr

ABOUT HERIGE

HERIGE focuses on three business sectors of the building industry: Materials trading, the Concrete industry and Industrial Joinery. Originally based in the Vendée region, HERIGE currently employs close to 2,600 people and is active in Western France and the French overseas departments and territories, as well as in China and Canada.

HERIGE is listed on Euronext Paris, Compartment C PEA/PME eligible

Indices: CAC SMALL, CAC MID & SMALL, CAC ALL TRADABLE, ENTERNEXT@PEA-PME 150

Gaia Index

Codes: ISIN FR0000066540, Ticker: HERIG

Bloomberg HERIG.FP, Reuters HERIG.PA

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